ENGL 112 – EXPOSITION AND PERSUASION

Use the search terms below when using the library resources. If you need help choosing search terms for your topic, please contact the library for help! We’ve had a lot of practice using these resources!

**SAMPLE SEARCH TERMS:**

Use quotation marks around phrases to keep the words next to each other in the results.

<table>
<thead>
<tr>
<th>Argument</th>
<th>Emotion</th>
<th>Character</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reason</td>
<td>Fallacies</td>
<td>“rhetorical analysis”</td>
</tr>
<tr>
<td>causal arguments</td>
<td>Trustworthiness</td>
<td>Credibility</td>
</tr>
<tr>
<td>Motive</td>
<td>Statistics</td>
<td>Surveys or Polls</td>
</tr>
<tr>
<td>Testimony</td>
<td>“scare tactics”</td>
<td>“slippery slope”</td>
</tr>
<tr>
<td>Bandwagon</td>
<td>Dogma</td>
<td>“ad hominem”</td>
</tr>
<tr>
<td>Generalization</td>
<td>Causality</td>
<td>“red herring”</td>
</tr>
<tr>
<td>“straw man”</td>
<td>Rebuttal</td>
<td>“Toulmin analysis”</td>
</tr>
<tr>
<td>Quantitative</td>
<td>Qualitative</td>
<td>“cause and effect”</td>
</tr>
<tr>
<td>“Argumentation theory”</td>
<td>“Deductive reasoning”</td>
<td>Logic</td>
</tr>
</tbody>
</table>

**SEARCH CREDO REFERENCE DATABASE**

- On the library homepage (https://library.ivytech.edu/valpolibrary), click on the link to the A-Z List of Databases.

**Quick Links**

For Students:

- A-Z List of Databases
- IvyCat (for books in the library)
- IvyTILT (Research Tutorial)

- Scroll down the list or click on the letter “C” and click on the link to Credo Reference. This database is a collection of *encyclopedias and other reference materials* and is a good place to find general information, background information, definitions, or history of a topic.
Enter your search term in the box at the top of the page and click the magnifying glass. It is best to keep your terms very broad in this database.

Your results will appear on the next page. The topic pages will give an overview. Click continue to read the entire entry.

Below the topic pages you will see articles from different reference sources. Click on a title to read the entry.
You can narrow down this list of results by using the **Filter your Search** tools on the left side of the page. Try narrowing the results by **Subject**.

- **Philosophy**
- **Social Sciences**
- **History**
- **General Reference**
- **Language & Literature**

Or by **Length**.

- **Short**
- **Medium**
- **Long**

Use the tools at the top of the page to **print, email, or cite** the article.
USING OPPOSING VIEWPOINTS IN CONTEXT DATABASE FOR TOPIC IDEAS AND RESOURCES FOR CONTROVERSIAL TOPICS

- To help find ideas for research topics in the library, you can use the Opposing Viewpoints in Context database. This database offers a variety of resources on controversial topics and is a good way to find and narrow down a research topic. It also offers a one-stop search for resources on controversial topics. With one search you can find academic articles, magazines, reference materials, videos, images and more.

- Click on the A-Z List of Databases link on the library homepage.

Quick Links

For Students:

- A-Z List of Databases
- IvyCat (for books in the library)
- IvyTILT (Research Tutorial)
- Library instruction Survey

- Scroll down the list or click on the letter “O” to find the link to the database.

O

Occupational Outlook Handbook

- Opposing Viewpoints in Context

- On the database page, below the search box, click on the browse issues link.
• You can use the **drop down menu** to select a broad category or look through the alphabetical list for topic ideas.

Choose a Category: View All

2013-2014 National Debate Topic
2014-2015 National Debate Topic

• Click on the link to see the **topic page**.

Autism
Banking Crisis
Bilingual Education
Bioethics
Birth Control
Black Lives Matter
Body Image
Body Piercing and Tattooing

Human Trafficking
Hunting
Hybrid and Electric Cars
Identity Theft

[Immigration](#)
Infectious Diseases
Influenza (Flu)
Internet

School Discipline
School Dress Codes
School Reform
School Uniforms
School Violence
Seat Belts
Self-Driving Cars
Sentencing and Prison Reform

• Click on **Read More** to see the entire broad topic entry.

**Immigration**

Immigration involves moving to a new country with the intention of settling there permanently after leaving one's country of citizenship. In many cases, immigrants go on to become citizens of the receiving nation. Tourists, foreign students, and others who visit or reside in a country temporarily are not considered immigrants. In 2017 the United Nations (UN) Department of Economic and Social Affairs reported a worldwide total of 258 million people living in a country other than the one where they originally held citizenship, including people who immigrated in previous years. The United States has been the world's leading destination for immigrants since 1960. In 2016 the United States hosted nearly 50 million foreign-born residents, including legal permanent residents (LPRs), undocumented...
• Or use the categories on the right side of the page to choose, viewpoints (expert opinions), academic articles, reference, magazines, statistics, videos, and more.

• Use the **featured viewpoints** and **viewpoints** categories to find expert opinions on both sides of controversial topics. The titles of the essays will give you an idea about what side of the topic the author takes. Click on the title to see the entry.

  - **Legalization of Unauthorized Immigrants Would Benefit the US Economy**
    - Immigration Reform. 2016.
  - **Mass Legalization for Unauthorized Immigrants Is a Bad Idea**
    - Immigration Reform. 2016.
  - **A Path to Citizenship Should Not Be a Part of Immigration Reform**
    - Immigration Reform. 2016.
  - **Should There Be a Path to Citizenship?**
    - Immigration Reform. 2016.
• Use the tools on the right side of the screen to print, email, download, or cite the entry.

• Look at the list of books and periodicals at the end of the entry to find additional resources on the topic.

Books


Periodicals and Internet Sources

• Doug Bandow "Immigration Benefits the US, So Let’s Legalize All Work." Forbes, September 16, 2013.
SEARCH FOR ARTICLES ON EXPOSITION AND PERSUASION USING ACADEMIC SEARCH PREMIER

- On the library homepage, click on the link to the A-Z List of Databases.

Quick Links
For Students:
- A-Z List of Databases
- IvyCat (for books in the library)
- IvyTILT (Research Tutorial)

- Scroll down the list or choose the letter “A” and click on the link to Academic Search Premier (EBSCO). This database covers a wide variety of topics. It provides full-text articles from 1975 to current day from more than 9,000 periodical titles.

- Enter your search terms in the boxes. (Find sample search terms at the top of the guide). Enter each keyword or idea in a separate box and click the green search button.

- Your results will appear on the next screen. You can use the limiters on the left side of the screen to set a date range.
In the list of results, click on an article title to see more information.

Slippery slope arguments imply opposition to change.


Subjects: ATTITUDE (Psychology); CHANGE; CRITICAL thinking; DISCUSSION; PERCEPTION

PDF Full Text  Plums Metrics

On the next screen you can read the abstract or summary of the article and see subject terms that you can add to your list of keywords to search.

Abstract:
Slippery slope arguments (SSAs) of the form if A, then C. describe an initial proposal (A) and a predicted, unattained state (C). Despite SSAs being a common method of argument, there has been surprisingly little empirical research investigating the speakers' (or writers') attitude towards the initial proposal (A). whereas Study 2 showed that the subjective strength of this inference relates to the subjective unlikelihood of achieving the predicted state (C).
• Look for links to the full-text on the left side of the screen.

• Use the tools on right side of the screen to print, download or cite the article. It is important to save your resources so you do not need to repeat your searches again.

SEARCH FOR ARTICLES ON EXPOSITION AND PERSUASION USING PROQUEST

• On the library homepage, click on the link to the A-Z List of Databases.

Quick Links

For Students:

• A-Z List of Databases
• IvyCat (for books in the library)
• IvyTILT (Research Tutorial)
- Scroll down the list or choose the letter “R” and click on the link to Research Library (ProQuest). This database one-stop access to thousands of full-text periodicals from one of the broadest, most inclusive general reference databases. You will search a mix of scholarly journals, professional and trade publications, and magazines covering over 150 subjects and topics.

- Enter your search terms in the single box. (Find sample search terms at the top of the guide). Combine your terms using AND and OR. AND will combine different ideas. OR will combine similar ideas. This search will return results with the term fallacies and either scare tactics or slippery slope.

- Your results will appear on the next screen.

- You can narrow down your results by using the tools on the left side of the page. The two most useful are source type (journal, magazine, newspaper, etc) and publication date.
Click on **preview** to view the **abstract or summary** of the article and the **subject terms or keywords** associated with the article. You can use these keywords to find similar articles.
• Click on the title of the article to see the full-text links and tools.

• Use the tabs to view the full-text of the article.

• Find the tools to download, email, cite and print on the right side of the page.

**CITATION RESOURCES**

• It is best to save the citations for your resources as you find them. This will allow you to quickly find the item again if you need it.

• You can find resources to help you format your citations on the library homepage. Click on Citing Sources on the left side of the page.
On the next page you will find help with citation formats (APA or MLA) and sample papers. If you are not sure what citation style or paper format to use, please ask your instructor.

Documentation and Sample Papers

- **APA** Format (6th Edition)
  - APA Sample Paper
- **MLA** Format (7th Edition)
  - MLA Sample Paper

Under **Citation Help** you will find a link to the **NoodleTools** citation helper. Please contact the library or your instructor if you need help using this tool.

**Citation Help**

- **NoodleTools** - Creates works cited or reference pages in APA or MLA style. You will be required to create a free account.
- **NoodleTools' Help Guide**

**LIBRARY CONTACT**

Please contact the library if you have any questions or if you need help with any of the resources in this guide.

📞 219-464-8514 ext. 3020  📧 Valparaiso-Library@ivytech.edu